

**LIFETRUST, LLC**  
**FOCUS GROUP SURVEY**

(Please fill in the most applicable response)

1. In what type of setting do you most often receive cancer treatments?
  - Inpatient Chemo Infusions
  - Inpatient Radiation Therapy
  - Outpatient Chemo Infusion Center
  - Outpatient Radiation Therapy
  
2. Since your diagnosis, how would you rate the financial impact fighting cancer has had on you and your family?
  - Minimal Impact
  - Small Impact
  - Moderate Impact
  - Severe Impact
  - Disastrous Impact
  
3. Has your financial situation caused additional stress beyond your cancer diagnosis and subsequent treatments?
  - Minimal Amount
  - Small Amount
  - Moderate Amount
  - Severe Amount
  - Disastrous Amount
  
4. How likely is financial stress interfering with your ability to maintain a positive outlook?
  - Not Likely
  - Somewhat Likely
  - Likely
  - Very Likely
  - Extremely Likely
  
5. How probable is financial stress the main reason you are unable to sleep at night?
  - Not Probable
  - Somewhat Probable
  - Probable
  - Very Probable
  - Extremely Probable

6. While undergoing cancer treatments, has your financial situation had an impact on your overall well-being?
- Minimal Impact
  - Small Impact
  - Moderate Impact
  - Severe Impact
  - Extreme Impact
7. How would you rate the need for financial options and solutions for cancer patients and their families?
- Unimportant
  - Somewhat Important
  - Important
  - Very Important
  - Extremely Important
8. Is a viable financial option as contained in the brochure explaining how to obtain a line of credit from LIFETRUST a significant resource for cancer patients and their families to explore?
- Not Significant
  - Somewhat Significant
  - Moderately Significant
  - Very Significant
  - Extremely Significant

**(If you do not have an existing life insurance policy, you may skip to questions #10).**

9. Is your current financial situation making it difficult to maintain the premium payments on your life insurance policy and increasing the risk you may lose your coverage?
- I am on Premium Waiver
  - Not Difficult
  - Somewhat Difficult
  - Difficult
  - Moderately Difficult
  - Extremely Difficult
10. What is your overall appraisal of the importance of education regarding an option whereby LIFETRUST provides an opportunity for those who qualify, to obtain a line of credit and therefore, a means of establishing some peace of mind for cancer patients and their families?
- Not Important
  - Somewhat Important
  - Important
  - Very Important
  - Extremely Important